

How to Sell

Consigning your property is quite easy than you might imagine!

1 Contact Us

Please provide us details of your property such as artist name, size, provenance, how many pieces you have etc. with images of your property by e-mail or mail to examine them efficiently by our specialists.

TEL: +81 3 5791 3131
Email: info@est-ouest.co.jp

2 Evaluate Your Property

Our specialists examine works and give you provisional estimate value based on information and images you provide. We contact you regarding detail of consignment and suggest you a suitable market either Tokyo or Hong Kong.

3 Shipping Your Property

If you agree with provisional estimate value, please bring directly to our office in Tokyo or Hong Kong (or our designated warehouse in Hong Kong) or ship your property to us at your own cost. Once property arrives to our office or warehouse, our specialists will execute property's examination physically and check condition and provenances for auctioning. After that, we provide official estimate values and reserve prices upon consultation with you. If you do not agree above, you may pull out of the deal with returning the property at your own cost.

No cost occurred until this stage (except shipping cost)

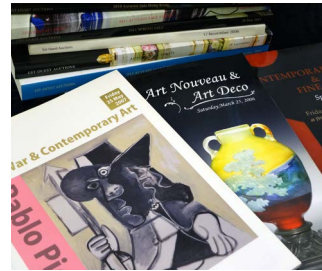
*except shipping cost

4 Contract

Upon agreement on final estimate value, reserve price and all expenses occur to auction, you sign a contract for our upcoming auction. Please refer the Condition of Consignment for all regulations.

5 Catalogue and Auction

Auction catalogue is issued around 3 weeks before the auction where your property is advertised with picture(s), estimate value we agreed on, and all necessary information to attract buyers. Catalogues are delivered to domestic and overseas clients and you will receive a catalogue too. Auction preview is held few days prior to the auction where the items to be auctioned are showcased (except some items). Clients and visitors are welcome to see actual items and check its condition for prospective biddings.



Auction is a live show. Not only bidders in sale room but also we welcome telephone and written bidders. Moreover, online-live bidding is available from Spring Sale in 2015, thus without your presence at sale room, you can watch and enjoy our exciting auction scenes on your computer.



6 After Sale

If your property remained unsold, we have 10 days of after sale period from auction day excluding Saturday, Sunday and holidays. Your property is dealt with reserve price that you determined in the content 4.

7 Payment

After deduction of all expenses from hammer price, payment is executed within 50 days after auction under the condition that payment from buyer is completed. If your property remains unsold, we return your property after clearing all balances to auction. (re-consignment is available upon request and consultation)

Expenses cost to consignors (*) costs to all consignors. Others cost to some consignors concerned

- Consignment fee (*)
- Catalogue publishing fee (*)
- All shipping cost and transit insurance (Both inbound and outbound)
- Handling charge for unsold property
- Handling charge for large and/or huge property
- All expenses for acquiring certificates
- Storage fee (after free storage period)
- Royalty of image usage for particular artists
- Expenses which might occur except above

Above briefly explains about how to consign your property. Please do read Condition of consignment for more details.