

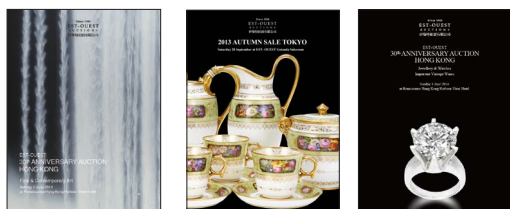
How to Buy

1 Registration

To participate in auction, registration is mandatory. Please read Condition of Buying published to catalogue or website. Send us your ID and required documents via email or fax. You can find those documents for registration at the back of our auction catalogue or you can download from our website. www.est-ouest.co.jp

2 Auction Catalogue

Purchased catalogues are delivered 3 weeks prior to auction. It contains image(s), general information and estimate value. The information are good materials for your decision-making on biddings. Also catalogue becomes an efficient archive for prospective purchase along with an auction result which can be downloaded from our website after auction.



3 Auction Preview

All items that are on a catalogue are showcased at auction preview (except some items). Selected items are also shown at Tokyo preview for oversea auctions. Talk to our specialists for general inquiries or condition check etc.



4 Absentee Bids and Online Bidding

For those who cannot participate in auctions at Sale room, we have written, telephone and online bidding services as alternative choices. Please fill in "Absentee Bid Form" at the back of catalogue and send us email or fax by ONE DAY PRIOR TO THE AUCTION at the latest. At the auction day, we will bid on behalf of you. Please notify us once you send us the form. If you would like to participate in our newly launched Internet Bidding service so called "Est-Ouest Live Bid", please register at our website. Registration is free. www.est-ouest.co.jp

5 Auction Day

If your registration is done at preview days, we issue an entrance ticket where you can exchange a bidding paddle at the day(s) of auction. If you show up at auction day, please have your ID and required documents ready for auction registration and get a paddle.

6 Auction - Raise Your Paddle for Bidding!

Every time a bidder raises a paddle, the price rises by approximately 10%. Raise your paddle when a lot that you are willing to purchase comes and enjoy bidding. Auctioneer hits a hammer when only one person raises a paddle and that becomes a hammer price, which means that the person wins a bid.



7 Payment of Your Successful Bid Item

Please make payment within 14 days after the auction. Amount shown on your invoice is the total price of hammer price and buyer's premium. You can pay by cash, wire transfer and personal check at your convenience.

Buyer's Premium

Tokyo: 16.2% (15% of buyer's premium + 8% of Japanese consumption tax applied on buyer's premium in case you wish to collect your purchased items in Japan)

Hong Kong:

Hammer price up to and including HKD 3 million:

18% of hammer price

Hammer price exceed HKD 3 million:

18% of hammer price up to HKD 3 million and 12% of any excessive amount above HKD 3 million (It applies to each lot item, not total lot items you have purchased)

8 Pick Up Your Purchased Item

After the payment is confirmed, you can pick up item at our office or designated warehouse. If you wish us to ship your item(s), please fill in Shipping Instruction Form (Attached to catalogue) and send it to us. Buyers are responsible for all shipping and transit insurance costs.

Expenses Cost to Buyers (*) costs to all buyers. Others cost to some buyers concerned

- Hammer price + Buyer's premium (*)
- Shipping and transit insurance cost of purchased item(s)
- Storage fee at warehouse (after free storage period)

Above briefly explains about how to participate auction. Please do read Condition of Buying and Registration for more details.